



MANAGER AS COACH PROGRAM

“...An innovative and pragmatic approach to build essential competencies needed for business today and to help managers have the confidence to effectively implement them...”

The new paradigm at work over the last ten years is the development of coaching as a standard competency for managers.

Many leadership models including the Bass Transformational, the Situational Leadership Model and the various Emotional Intelligence models all refer to employee coaching as the base standard to achieve success.

The bottom line returns (ROI) on introducing coaching into the workplace have also been documented through the Manchester study showing returns of between 500% and 700%.

However most working environments are still unsure on what exactly is coaching and how to best introduce the concept and practice into the working environment.

Our trainers and coaches have extensive corporate experience in various environments, coupled with tertiary qualifications at Masters level in business and psychology disciplines.

Given the constant change in the working place and the economy it makes sense to ensure your managers have the basic competencies.

The business success and staff retention rates are dependent on it!

OUR PROGRAMS ARE DIFFERENT!

- The pre program research means that programs are totally tailored to your managers and departments. You get just what they need!
- We use professional actors to simulate real work scenarios so your managers can learn to coach effectively.
- The frameworks we use are extensively researched and validated giving your managers confidence of success.
- Our four month follow up one on one coaching sessions ensure the each manager learns at their pace and ability.
- Our ongoing links with the University of Sydney maintain cutting edge information about coaching psychology. Your managers will receive the most up to date validated information.

